

# **Managed Detection and Response Software Category**



## Managed Detection and Response Software Category

Managed Detection and Response (MDR) is a cybersecurity strategy focused on detecting cyber-attacks before they reach a critical stage. MDR relies on cloud computing, which provides important information about a threat and how it was detected. MDR takes this information and creates defensive measures to combat the attack.

An MDR software will take data from an organization's network, analyze it, then use that data to create countermeasures for a possible attack. This process works hand-in-hand with Incident Response (IR) strategies to identify threats early on so that they can be quickly mitigated. One of the key deciding factors in whether or not an organization should implement MDR software is cybersecurity maturity level. The more mature the organization's security posture, the more likely they'll need advanced defensive tools like MDR.



# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

## CONTENT SCORE

- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

## COMPANY SCORE

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



## 2022 Customer Success Awards

Check out this list of the highest rated Managed Detection and Response Software based on the FeaturedCustomers Customer Success Report.



### MARKET LEADERS



### TOP PERFORMERS



### RISING STARS



\* Companies listed in alphabetical order

2022



SPRING 2022

Managed Detection  
and Response  
Software Category

**MARKET LEADERS**



148

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT ALERT LOGIC



Alert Logic offers Security-as-a-Service in the cloud a platform of fully managed products and services to keep their data safe and compliant. Whether Alert Logic IT infrastructure is on-premise, in the cloud or anywhere in between, Alert Logic portfolio of solutions and deployment options allows unprecedented visibility into their environment, saving their business time, money and worries about data compliance and security.

Featured Testimonials

“The Alert Logic® managed security service is integrated into the Rackspace™ service offering and backed by a team of security analysts. Our clients require the highest level of security expertise and we know that with Rackspace and Alert Logic’s fully managed service offering, we can deliver that.”



MOHAMMED OWAIS  
CHIEF TECHNICAL OFFICER, CAZAR

“These days more than ever, we are forced to look at what value a security solution is delivering. The Alert Logic solution provides increased security and improved vulnerability assessment while at the same time delivering cost savings and eliminating the management burden of other solutions.”



DOUG DEARING  
SENIOR MANAGER OF TECHNOLOGY OPERATIONS, EVERBRIDGE

“Alert Logic is a major component of our layered security approach for protecting our customer data in the cloud. The integration team was very professional and resourceful. Their threat analysis has been a huge time saver while giving us SOC capabilities.”



JASON LAVOIE  
VP OF GLOBAL PLATFORM AND SECURITY, SESSIONM

“We saved thousands of dollars and many hours every week by choosing this cost-effective technology with experts included. Alert Logic ensures that our cloud security extends being the reactive to a truly proactive stance – allowing us to continue successfully growing the Hillarys brand.”



JULIAN BOND  
HEAD OF INFORMATION, COMMUNICATIONS AND TECHNOLOGY, HILLARYS

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68

Total Customer References

VIEW ALL REFERENCES

ABOUT ARCTIC WOLF NETWORKS



Through the industry's original Concierge Security™ Team, Arctic Wolf provides the scalable managed cybersecurity protection IT-constrained companies need to keep their critical data, networks, web-based applications, and devices safe. Working as an extension of your internal team, highly-trained security experts deliver 24x7 cloud-based monitoring, risk management, threat detection, and response services that protect you from ever-evolving methods of cyber attack. By escalating only the issues that require action, Arctic Wolf eliminates noise, enabling IT to focus on other priority initiatives. Personal, predictable protection — it's the Arctic Wolf difference

Featured Testimonials

“Arctic Wolf provides a far superior service than what an MSSP can offer. Arctic Wolf's SOC-as-a-service is personalized, and the Concierge Security™ team is truly an extension of my internal team. I have peace of mind knowing they are focused on threat detection and response, 24/7.”



KRIS CLYMANS  
MANAGER OF INFRASTRUCTURE AND SUPPORT, PENNSYLVANIA HOUSING FINANCE AGENCY (PHFA)

“Arctic Wolf's security experts monitor our networks 24x7 and flag security incidents only when they matter, allowing our IT team to focus more energy around deployments and refining tools. On top of the tremendous cost benefits of the Arctic Wolf™ SOC-as-a-service, Arctic Wolf has provided better visibility and compliance across all our locations.”



PATRICK SWINT  
IT DIRECTOR, ADVANCE FINANCIAL

“Arctic Wolf's Managed Detection and Response and Managed Risk solutions are just what we needed, and the people on their concierge team are super, always sharing their insight and expertise.”



BILL BERZINKAS  
DIRECTOR OF RELIABILITY & SECURITY, TEAMWORKS

“Arctic Wolf Managed Detection and Response checked all the boxes for us. It allowed us to continue our daily functions without having to worry about monitoring our network and user accounts all day, every day.”



SHANNON M. PHILLIPS  
TECHNICAL DIRECTOR, CHARLESTON SOUTHERN UNIVERSITY

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79

Total Customer References

VIEW ALL REFERENCES

ABOUT ARMOR



Armor offers customer centric security outcomes for retail and eCommerce enterprises, healthcare organizations, payment leaders and financial institutions. Armor protects highly sensitive data for the most security-conscious companies in the world. With its proven cybersecurity approach and proprietary cloud infrastructure built specifically for security, compliance and performance, responsible businesses choose Armor to reduce their risk.

Featured Testimonials

“Armor seemed like a great fit and gave us the flexibility we were desiring for the security. They were also incredibly affordable – we were getting security experts as team members, along with getting infrastructure, too.”



JEFF WICKHAM  
DIRECTOR OF PRODUCT DEVELOPMENT, 4MYBENEFITS

“Armor security services not only provided valuable threat protection, but triggered new internal procedures and practices strengthening our security infrastructure, allowing us to serve Fortune 500 corporations.”



BOB WENZLAU  
CHIEF EXECUTIVE OFFICER, FOUNDER, TERRADEX

“The company has built its infrastructure specifically for security. It's extremely well suited for our client data. It's HIPAA-compliant and has helped us streamline the scope of our own internal audits.”



MICHAEL FREDERICK  
VICE PRESIDENT, ASSURANCE SERVICES AND PRODUCT DEVELOPMENT, HITRUST

“One major component of Innovum's security posture is Armor Anywhere. Innovum needs to provide the active, around-the-clock monitoring that is needed when storing sensitive personal data in a database, and needs to react quickly to any suspicious activity.”



MARK D. WEST  
CHIEF EXECUTIVE OFFICER, INNOVUM TECHNOLOGIES

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\*\*\* **261**  
**Total Customer References**

[VIEW ALL REFERENCES](#)

**ABOUT BITDEFENDER**

# Bitdefender®

Bitdefender delivers robust security you can rely on. With a global security delivery infrastructure protecting half a billion users, visionary solutions, and a wealth of awards, they have been a trusted security provider since 2001. Bitdefender works with government organizations, large enterprises, SMEs and private individuals across more than 150 countries. They are dedicated to providing solutions to each of their challenges and needs – and their dedication proves to be successful.

## Featured Testimonials

“GravityZone Ultra is the next step in security protection. EDR makes detection more accurate and provides solid background on what’s happening at the endpoint. This helps us decide how to respond— whether we quarantine, lock down, or delete files.”



LANCE HARRIS  
CHIEF INFORMATION SECURITY OFFICER, ESURANCE

“GravityZone Ultra’s EDR capabilities help us maintain a nimble, agile security posture capable of rapid response to a spectrum of attacks, including signature-based and behavior-based threats.”



RAZVAN CIOC  
CHIEF INFORMATION SECURITY OFFICER, PATRIA BANK

“With GravityZone endpoint analytics and reporting and machine learning, we quickly see any issues or changes in behavior and use Bitdefender tools to quickly remediate them before they become problems.”



RANDY WHITTEN  
DIRECTOR OF IT AND OPERATIONS, SAMBASAFETY

“Everything is easier to manage and better protected with GravityZone from a security standpoint. We keep out the malware and no longer have downtime and performance issues related to security. It’s been a very successful project for the university.”



JOHAN VORSTERMAN VAN OIJEN  
TECHNICAL PROJECT LEAD, HAN UNIVERSITY OF APPLIED SCIENCES

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122

Total Customer References

VIEW ALL REFERENCES

ABOUT CROWDSTRIKE



CrowdStrike is a leading provider of next-generation endpoint protection, threat intelligence, and pre and post incident response services. CrowdStrike Falcon is the first true Software-as-a-Service (SaaS) based platform for next-generation endpoint protection that detects, prevents, and responds to attacks, at any stage – even malware-free intrusions. Falcon’s patented lightweight endpoint sensor can be deployed to over 100,000 endpoints in hours providing visibility into billions of events in real-time. CrowdStrike operates on a highly scalable subscription-based business model that allows customers the flexibility to use CrowdStrike-as-a-Service to multiply their security team’s effectiveness and expertise with 24/7 endpoint visibility, monitoring, and response.

Featured Testimonials

“By putting all the computing power it normally takes to analyze security data up into the cloud, CrowdStrike can correlate data across multiple clients to discover emerging threats and build protections against them almost instantly. That’s huge for us. Falcon’s ability to harness the power of the crowd and of the cloud to protect organizations is tremendous.”

ERIK HART  
CHIEF INFORMATION SECURITY OFFICER, ZEBRA

“In my career, the deployment of CrowdStrike Falcon was perhaps the easiest global security technology rollout I’ve seen. By leveraging the technology’s cloud architecture and CrowdStrike’s expertise, we were able to deploy with incredible speed and efficacy. We realized the value immediately.”

ROLAND CLOUTIER  
SENIOR VICE PRESIDENT, CHIEF SECURITY OFFICER, ADP

“Our goal is to follow CrowdStrike’s recommendations of one minute to detect an adversary, ten minutes to perform a full investigation, and sixty minutes or less to eradicate the intruder. With CrowdStrike, we can do that.”

GEORGE IRUNGU  
CISO, DRISCOLL HEALTH SYSTEM

“We migrated to the cloud because we wanted to take advantage of the accelerated integration of cloud-based products. The problem is you can’t find people who know how to manage the technology because it changes so quickly. We therefore now rely on vendors not only to own the technology but also to manage it. That’s why CrowdStrike is truly differentiated: it has sophisticated technology and managed services, and they work hand in hand.”

SAJAWAL HAIDER  
CISO, OAK HILL ADVISORS

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52

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT CYBEREASON



Cybereason is the leader in endpoint protection, offering endpoint detection and response, next-generation antivirus, managed monitoring and IR services. The Cybereason platform is powered by a custom-built in-memory graph, the only truly automated hunting engine anywhere. It detects behavioral patterns across every endpoint and surfaces malicious operations in an exceptionally user-friendly interface.

### Featured Testimonials

“Cybereason is a trusted security partner who is continuously evolving to stay future-ready. XDR allows us to understand beyond our endpoints by monitoring user identities and access. This extended detection and response has already revealed risky behaviors and allows us to focus on the most relevant threats.”



ANDREAS SCHNEIDER  
GROUP CISO, TX GROUP

“Things change so quickly, it's hard to keep up. With a small IT staff, we don't have the expertise or time to monitor alerts. Cybereason MDR changed the landscape for us, helping to alleviate those pain points. Nice to have that peace of mind.”



COLE HOLLOWAY  
IT DIRECTOR, MIDWEST INDEPENDENT BANKERSBANK

“Cybereason took a very complicated problem and presented it to the user in a very simple tool. This gives us more visibility than we had before when we were just trying to keep people out. Instead, we're seeing what's happening within the organization.”



ALAN YAGODA  
CHIEF TECHNOLOGY OFFICER, MCBEE ASSOCIATES

“We don't have to sift through data to find what we're looking for, with Cybereason our team can just focus on what's important, mitigate and isolate on the fly, and even automate those processes.”



RICHARD RUSHING  
CHIEF INFORMATION SECURITY OFFICER, MOTOROLA

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#### ABOUT EXPEL



Expel is eliminating the black box within which managed security service providers (MSSPs) operate. You can see and use the same interface their analysts use to deliver their service. There's no "internal analyst console." There's no curtain to look (or hide) behind. With Expel, if you're ever wondering what they're doing for you or want to see how they're making decisions, you can easily look for yourself and see it all.

\*\*\* 19

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The best part about our conversation with Expel was that they showed us exactly what they were monitoring today from a cloud security standpoint, and what they could get up and running immediately.”



JEREMY STINSON  
PRINCIPAL ARCHITECT, QLIK

“There's real value to the investment Expel makes in research and the intelligence they have on different tools, environments and the success rates of different types of exploits. Those insights help me advocate for new investments that make sense for our business.”



BOB GENCHI  
VICE PRESIDENT OF IT AND SECURITY, SCALE VENTURE PARTNERS

“The speed of our onboarding with Expel was unbelievable. On the same day we signed the contract with Expel, we turned on the service and connected five of our security products.”



DAVID DRAKE  
LEAD SECURITY ENGINEER, GREENSKY

“Expel helped us optimize our security signal, which saved us about \$150,000 a year. Now we're using that money to accelerate several other strategic security initiatives.”



PATRICK GILBERT  
HEAD OF SECURITY AND SENIOR IT SECURITY MANAGER, IVANHOÉ CAMBRIDGE

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#### ABOUT MANDIANT

## MANDIANT

Mandiant is recognized by enterprises, governments and law enforcement agencies worldwide as the market leader in threat intelligence and expertise gained on the frontlines of cyber security. To make every organization confidently ready for cyber threats, Mandiant scales its intelligence and expertise through the Mandiant Advantage SaaS platform to deliver current intelligence, automation of alert investigation and prioritization and validation of security controls products from a variety of vendors.

19

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Lots of vendors say that they have the leading threat intelligence, however, the focus is typically on inputs. Mandiant Advantage is a divergence from the traditional path. By consolidating expertise-backed products and services under Mandiant, customers get a vendor-agnostic view into the effectiveness of outcomes. This pairing makes Mandiant truly differentiated.”



CHRIS KISELL  
RESEARCH DIRECTOR, IDC

“I knew there was a passion and a drive behind Mandiant to provide a really strong understanding of the security landscape and to help us find ways to be proactive.”



MICHAEL CHRISTENSEN  
IT SECURITY MANAGER, AXWAY

“Mandiant Advantage helps customers focus on the threats that matter by providing the latest, most relevant threat intelligence and making it actionable.”



TRAVIS ABRAMS  
CYBERPEAK SOLUTIONS

“Cyber security is of absolute importance to our clients. Proving that we conform to strict security standards is something we take very seriously.”



ERIC ADAMS  
CHIEF INFORMATION SECURITY OFFICER, KYRIBA

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#### ABOUT PALO ALTO NETWORKS



Palo Alto Networks is leading a new era in cybersecurity by protecting thousands of enterprise, government, and service provider networks from cyber threats. Unlike fragmented legacy products, Palo Alto Networks security platform safely enables business operations and delivers protection based on what matters most in today's dynamic computing environments: applications, users, and content.

471

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“With the Palo Alto Networks platform we have managed to create rules and security policies very easily. We no longer have to rework them. Now, when we implement new security policies, they work and are very easy to operate and manage.”



BRUNO VERUSSA  
CISO, LEO MADEIRAS

“The App-ID software on Palo Alto's PA-4000 machines detects all application traffic across all ports, including SSL encrypted traffic and software-as-a-service, instant messaging, Web mail, P2P and other software types. Moreover, the software can view the application's profile to track usage, source, destination and risk level.”



INTERNETNEWS.COM

“Palo Alto Networks enterprise security platform gave us incredible network visibility and access control by user—not by IP—and effortlessly handled 50-70 Gbps throughput to solve issues with network latency, safely enable BYOD, and support our educational mission. Importantly, it achieved all of this while reducing IT management burdens considerably for our two-person staff.”



BOB WILLIAMSON  
NETWORK ADMINISTRATOR, ANNIE WRIGHT SCHOOLS

“We are very happy with the solution. From the very beginning we were able to identify potential threats that the existing product from a competitor had not adequately detected. Content identification both in the perimeter and data center provided targeted protection that was significantly higher than what conventional firewall technology could achieve.”



ANDREAS PELZNER  
TECHNICAL HEAD AND CIO, REGIO IT

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#### ABOUT RAPID7

## RAPID7

Rapid7 is engineering better security with simple, innovative solutions for IT security's most critical challenges. Rapid7 security data and analytics solutions collect, contextualize, correlate, and analyze the security data you need to dramatically reduce threat exposure and detect compromise in real-time. Unlike traditional vulnerability assessment or incident management, Rapid7's comprehensive data collection, attacker intelligence, and user-behavior analytics give you immediate insight into the security state of your assets and users from the endpoint to the cloud. They offer unmatched capabilities to spot intruders leveraging today's #1 attack vector, compromised credentials.

209

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Rapid7 Nexpose provides insight into PNRHA's security posture with automated reporting that increases efficiency and helps prioritize tasks.”



JARVIS MEIER  
SENIOR SECURITY ANALYST, PRAIRIE NORTH HEALTH REGION

“We use UserInsight for incident investigation on a daily basis. It's cut our incident investigation and reaction time down by a factor of 20. UserInsight allows us to quickly and easily assess where a user has been, what they've been doing, and what applications they've been running.”



CAMERON CHAVERS  
MANAGER, IT RISK MANAGEMENT, ACOSTA

“[UserInsight has] made the security team able to investigate an incident much more quickly. When you compare it to our previous method of manually going through logs, it's reduced investigation time by roughly 85 percent.”



RUSS SWIFT  
MANAGER, INFORMATION SECURITY, BLACKLINE

“Since using [InsightVM], we've cut down vulnerability detection and remediation time to under a week, added real-time progress tracking, and more easily reported metrics to the C-suite.”



JAMES CAIRNS  
DATABASE ADMINISTRATOR, BOW VALLEY COLLEGE

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57

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT RED CANARY



Red Canary was founded in 2013 with a single purpose: improve security for organizations of all sizes by detecting cyber threats and providing intelligence and tools to respond. Backed by a security operations team using unrivaled detection technology, Red Canary reinforces security teams on day one and eliminates the need for companies to build their security from scratch.

Featured Testimonials

“Red Canary-it's the correct thing to do for security. It's the Surety of having professionals looking at our alerts around the clock. We have a resource to go to immediately if we have questions around detection and response.”



GROVER MEWBORN  
CYBERSECURITY TECHNICAL TEAM LEAD, COSTAR GROUP

“Red Canary has taken what used to be a daily workload of hours, and brought it down to minutes. Every detection is now actionable and reliable. It has significantly boosted our confidence in our defense posture.”



AARON POST  
SECURITY ANALYST, DENVER HEALTH

“The threat would have hit all our workstations if Red Canary had not caught it in time. You can't invest enough in that type of assurance.”



CLINT PERKINSON  
DIRECTOR OF INFORMATION SYSTEMS, BEEBE HEALTHCARE

“Red Canary is online 24/7, which is easily the equivalent of four people's worth of work. When I compare all that with what we're actually paying for Red Canary, it's peanuts.”



SERGE CAYOUILLE  
INFORMATION SECURITY PROGRAM MANAGER, ROYAL COLLEGE OF PHYSICIANS AND SURGEONS OF CANADA

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80

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT SECUREWORKS

## Secureworks®

SecureWorks is a leading global provider of intelligence-driven information security solutions exclusively focused on protecting our clients from cyberattacks. Their solutions enable organizations to fortify their cyber defenses to prevent security breaches, detect malicious activity in real time, prioritize and respond rapidly to security breaches and predict emerging threats. As of Oct. 28, 2016, SecureWorks served over 4,300 clients across 58 countries.

### Featured Testimonials

“While eliminating any IT threats as they occur, SecureWorks alerts us by email and by mobile devices. We now have much greater visibility of our security fabric than ever before.”



ERIC MILLER  
VICE PRESIDENT, MILLER WELDING & MACHINE COMPANY

“We get prevention on the endpoint, broad detection across endpoint, cloud, and other resources all with automated response actions, while being fully managed by SecureWorks.”



FREDRIK WIKLUND  
CHIEF TECHNOLOGY OFFICER, PAF

“We have much more visibility to our cybersecurity with SecureWorks. We get 24x7 expertise and vigilance we can't do in-house. And clients can trust our confidentiality assurances more than ever.”



ED MACNAMARA  
CHIEF TECHNOLOGY OFFICER, ARENT FOX LLP

“The cost of just maintaining our previous intrusion detection and prevention system was more expensive than the overall cost of Dell SecureWorks. We saved \$60,000 in the first year, and we avoided having to hire a full-time security expert.”



KEVIN PILGRIM  
EXECUTIVE VICE PRESIDENT AND CHIEF INFORMATION OFFICER, LONE STAR NATIONAL BANK

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VERACODE

Aprio

Callaway

iSelect  
always get it right

OM Owens & Minor

2022



SPRING 2022

Managed Detection  
and Response  
Software Category

**TOP PERFORMERS**



274

Total Customer References

VIEW ALL REFERENCES

ABOUT ATOS



Atos is a global leader in digital transformation with over 110,000 employees in 73 countries and annual revenue of over € 11 billion. European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions. The group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos Syntel, and Unify.

Featured Testimonials

“Atos provides a complete solution and a solid team, strongly focused on innovation in technology, with strong experience in the design and systems integration of Content Delivery Networks. Atos has provided TIM with a secure platform which enables it to satisfy its users and grow its CDN offering.”

FABIO GIORDANI
HEAD OF CDN ENGINEERING, TIM

“We have a long relationship with Atos that is based on collaboration and innovation. Atos has provided us not only with the technologies we need to increase productivity, but also with an entirely new pricing model based on transactions rather than user numbers.”

KEITH BLIZARD
VICE PRESIDENT, END USER SERVICES, JOHNSON & JOHNSON

“By getting Atos to optimize our data centres, we are transforming our IT foundations in order to be able to offer our various core businesses a range of flexible and secure services. We expect to see some technological breakthroughs with these innovative digital solutions.”

LOÏC BOURNON
CHIEF INFORMATION OFFICER, SAFRAN

“Atos is more than just another IT vendor...Leveraging all the benefits of orchestrated public and private cloud for our SAP landscape, we have flexibility and scalability without the need to manage security and daily operations by ourselves. We have a state-of-the-art network with no outages and truly optimized ICT costs.”

ROBERT JAN VAN DER HORST
CHIEF INFORMATION OFFICER, CENTRIENT PHARMACEUTICALS

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604

Total Customer References

VIEW ALL REFERENCES

ABOUT CHECKPOINT SOFTWARE



Check Point Software Technologies Ltd. is the largest pure-play security vendor globally, provides industry-leading solutions and protects customers from cyberattacks with an unmatched catch rate of malware and other types of attacks. Check Point offers a complete security architecture defending the entire enterprise, from networks to mobile devices, in addition to the most comprehensive and intuitive security management. Check Point protects over 100,000 organizations of all sizes.

Featured Testimonials

“Check Point allows all security blades to be managed from one appliance, which simplifies management, maintenance and cost. The performance of Check Point has exceeded everything required, and we couldn't speak more highly of its reliability.”



DANIEL JOHNSTON
INFORMATION AND COMMUNICATIONS TECHNOLOGY MANAGER, MELBOURNE CONVENTION AND EXHIBITION CENTRE

“Thanks to Check Point VE, we have a virtual security solution that fully integrates into our dynamic virtualized environment with all the performance, security, and functionality we've expected from our physical Check Point gateways for years.”



LUC STEENS
TEAM LEADER SECURITY MANAGED SERVICES, GETRONICS

“With Check Point we have managed to intercept a lot of attacks. When we experienced a phishing attempt, Check Point prevented it from entering our environment and causing damage.”



SIMONE CIOTTI
NETWORK SPECIALIST, LAZIOCREA SPA

“Check Point is a valuable vendor in terms of security solutions and advanced threat protection. Among others, Check Point is also used for the protection of critical environments that require increased security.”



ANTONIS HASSIOTIS
SENIOR NETWORK ENGINEER, AEGEAN BALTIC BANK

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92

Total Customer References

VIEW ALL REFERENCES

ABOUT COMODO CYBERSECURITY

COMODO

Comodo Cybersecurity is a global innovator of cybersecurity solutions, and a division of Comodo Security Solutions Inc. For over 20 years, Comodo Cybersecurity has been at the forefront of successfully protecting the most sensitive data; and today, they deliver an innovative cybersecurity platform that renders threats useless across the LAN, Web & Cloud.

Featured Testimonials

“We are using Comodo technology to manage our SSL certificates to keep the websites that our staff need to be on, secure. We trust Comodo and its security technology. With the influx in malware, spyware and cybercrime today, we have to look at additional ways to manage and secure all the desktops that we run. All it takes is one bad email to be opened by an unsuspecting employee, and our network could be in jeopardy—having a tremendous negative impact on our ability to provide services to our residents.”



DUSTIN HURSHMAN
NETWORK ENGINEER, CITY OF THOUSAND OAKS

“For any MSP, price is a huge factor and the fact that I can get a free trusted managed services platform tool with Comodo One that I can grow my company into, is a huge bonus for our company, and for our customers. The cost savings that I will see from leveraging the Comodo One platform will be savings I will be able to pass on through improved service and solutions for my customers. At this early stage, Comodo One is now integrated with my service desk and patch management solutions and as I grow with the platform, I can see adding those technologies from Comodo into my overall managed services solution – so I have one overall solution from one proven company.”



GARY GALBREATH
PARTNER, SYNETEK

“It’s a proactive approach to stopping malware instead of having to remediate once the hospital has become infected. Threats are always changing, and companies are always playing catch up, but having a partner like Comodo that can handle threats online and on the endpoint gives us a great deal of confidence and immediate action.”



ABE BEJJANI
NETWORK ADMINISTRATOR, MASSENA MEMORIAL HOSPITAL

“We’ve been running Comodo Endpoint Security Manager for over a year now and we have never encountered a security or malware issue. Comodo’s automatic containment technology—which clearly separates Comodo from all other products – keeps our endpoints secure. The fact that my IT system can automatically contain a piece of malware gives me peace of mind. Every enterprise should use Comodo ESM if they want to protect themselves from unknown malware.”



LUCA IACONO
TECHNOLOGY OFFICER, SOUTHLANDS

TRUSTED BY





712

Total Customer References

VIEW ALL REFERENCES

ABOUT DELL TECHNOLOGIES



Dell Technologies is a unique family of businesses that provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information. The company services customers of all sizes across 180 countries – ranging from 99 percent of the Fortune 500 to individual consumers – with the industry's most comprehensive and innovative portfolio from the edge to the core to the cloud.

Featured Testimonials

“Our partnership with Dell Technologies allows us to take advantage of the full breadth and depth of their compute, storage, networking and security solutions.”



DAVID J. BRZOZOWSKI JR  
CHIEF TECHNOLOGY OFFICER, MEDACIST

“We keep an eye on the future, and we are confident that PowerProtect Data Manager and PowerProtect DD series appliances will support our transformation project. Both products are continuously evolving and will cover our future needs, including using the cloud for data protection.”



DIMITRIS MAVROMICHALIS  
IT DEPUTY MANAGER, NATIONAL BANK OF GREECE

“Dell Technologies has empowered us to leverage a hybrid, multi-cloud framework and agilely treat patients anywhere, even around the globe.”



MATTHEW DOUGLAS  
CHIEF ENTERPRISE ARCHITECT, SENTARA HEALTHCARE

“Vodafone Business decided to work with Dell Technologies for three key reasons. First, Dell Technologies is clearly a leader when it comes to cloud solutions. Second, we share many values in terms of corporate social responsibility. Third, our go-to-market strategies are complementary and provide a winning combination for the digit.”



GIORGIO MIGLIARINA  
PRODUCTS AND SERVICES DIRECTOR, VODAFONE BUSINESS

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33

Total Customer References

VIEW ALL REFERENCES

ABOUT GOSECURE



GoSecure is recognized as a leader and innovator in cybersecurity solutions. The company is the first and only to integrate an Endpoint and Network threat detection platform, Managed Detection and Response services, and Cloud/SaaS delivery. With focus on innovation quality, integrity and respect, GoSecure has become the trusted provider of cybersecurity products and services to organizations of all sizes, across all industries globally.

Featured Testimonials

“The high level of email threat detection we receive from GoSecure allows us to highlight email protection as a valuable service differentiation for our customers.”



JASON MCGINNIS
CHIEF EXECUTIVE OFFICER, NEONOVA

“The accuracy we get with GoSecure allows us to spend more time on other aspects of security and not worry so much about email threats. The product’s performance has been very good and reliable.”



JAMES DOUGHERTY
IT MANAGER, CITY OF MANSFIELD, OHIO

“With ThreatTest, we have that last layer of defense for the end user. Since we’ve implemented ThreatTest, end users can make sure email is legitimate at a click of a button. They don’t have to contact IT and wait for an answer, because they’ll get a direct response from the system within a few minutes.”



STEVE DAVIDSON
IT DIRECTOR, MESA SYSTEMS

“Through our partnership with GoSecure, OhioHealth Pharmacy Services was able to blend our subject matter expertise with their advanced analytics knowledge and tools. Throughout the engagement, the GoSecure team was actively engaged and invested in delivering a quality, usable product for our team to deploy. GoSecure was able to approach a long-standing business problem with a fresh perspective, which ultimately led to a viable solution that we can now use to manage our resources better. As our industry continues to evolve and we are tasked with rethinking our approach to the work we do, it’s reassuring that GoSecure is able to support us in this endeavor.”



JAMES P. NELSON
MANAGER OF PHARMACY INFORMATICS OHIOHEALTH PHARMACY SERVICES, OHIOHEALTH

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20

Total Customer References

VIEW ALL REFERENCES

ABOUT HUNTRESS



Huntress is a leading provider of advanced threat detection and actionable cybersecurity information that delivers easy-to-follow remediation steps into your existing ticketing system. IT Departments & MSPs worldwide use Huntress to enable their junior IT staff to confidently address cybersecurity incidents that slip past their preventive security stack. As a result, they discover breaches before they cause downtime, costly cleanup, and damaged reputations.

Featured Testimonials

“We partnered with Huntress more than two years ago and haven't had a single regret. Huntress's capabilities to seek out threats on the endpoint, investigate them quickly and provide remediation recommendations provides my team with an incredible weapon to deal with live incidents and protect our customers. The agent is incredibly small, no tuning is required and the pricing makes it easy to package and sell to even the stingiest customers.”



CHRIS LOEHR
EMPLOYEE VALUE PROPOSITION & CHIEF TECHNOLOGY OFFICER, SOLIS SECURITY

“Huntress is a powerful cybersecurity tool that we can offer at a very reasonable price, adding an additional layer of security to our client's networks. We were particularly impressed with the detailed remediation instructions delivered with each alert. The Huntress team has been great to work with and is clearly invested in making their channel partners successful.”



AUDREY LEVI
EMPLOYEE VALUE PROPOSITION, INACOMP TSG

“We rolled out Huntress to our entire base of 90+ customers over the course of 30 days at the beginning of the pandemic. We wanted to ensure that every endpoint was protected as the work-from-anywhere model became dominant. Today, we can rest assured knowing that the Huntress team plays a vital role in our cybersecurity stack.”



FRANK M. DEBENEDETTO
FOUNDER AND OWNER, TWO RIVER TECHNOLOGY GROUP

“We are partnering with Huntress to fill a void that antivirus and our other security endpoint solutions have left open. The value and peace of mind that comes with their product cannot be overstated.”



JESSE ROBERTS
TECHNICAL SERVICES MANAGER, DOMINANT SYSTEMS CORPORATION

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1171

Total Customer References

VIEW ALL REFERENCES

ABOUT MICRO FOCUS



Micro Focus is a pure-play software company focused from the ground up on building, selling, and supporting software. This focus allows them to deliver on their mission to put customers at the center of innovation and deliver high-quality, enterprise-grade scalable software that their teams can be proud of.

Featured Testimonials

“ESM reveals security events to us that we were never able to detect before. We’re happy with ESM and confident we can find threats before they compromise our network or disrupt business. ArcSight provides critical insurance against the damage modern cyber-attacks can inflict on an organization.”



MARK BEERENDS  
HEAD OF SECURITY OPERATIONS CENTER, RABOBANK

“The security, performance, and availability of the Microsoft cloud Azure platform gives our customers the ultimate flexibility, peace of mind, and cost savings. One customer told us they saved \$500,000 over three years by transitioning Micro Focus ALM into our hosted cloud service.”



DAVID HAND  
ASSISTANT VICE PRESIDENT, ORASI SOFTWARE

“We integrated more than 30 different technologies serving the business services at Türk Telekom data centers with Micro Focus Operations Bridge software, and thus performance metrics, topology and event detections were gathered in a single source of truth.”



ALPER ARPACIOGLU  
CORPORATE SUPPORT OPERATIONS GROUP MANAGER, TÜRK TELEKOM

“Across the board, we’ve been very confident with the solutions provided by Micro Focus. We’ve increased productivity, saved on mainframe charges and integrated our people faster in their development roles using the solutions.”



TIMOTHY CROWELL  
SYSTEMS ENGINEER, AMERICAN MANAGEMENT SYSTEMS

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Total Customer References

VIEW ALL REFERENCES

ABOUT NCC GROUP



NCC Group is a global expert in cyber security and risk mitigation, working with businesses to protect their brand, value and reputation against the ever-evolving threat landscape. With their knowledge, experience and global footprint, they are best placed to help businesses identify, assess, mitigate & respond to the risks they face.

Featured Testimonials

“Just as we were beginning our engagement with NCC Group, the Colonial Pipeline attack happened, so we saw our review as being very timely. Our primary goal was to prevent these sorts of incidents from happening to our utilities. I feel better after working with NCC Group because we are better protected and are more equipped to safeguard our community from potential threats.”

CLIENT SECURITY MANAGER  
CITY OF RALEIGH

“As a company that promises to deliver a specialized bespoke service with fast turnaround times, we required a business continuity solution to match our offering. Through NCC Group’s streamlined Escrow as a Service solution not only can we continue to provide market leading software solutions, but we can assure our customers that their most valuable assets are protected at all times.”

CHRIS CAMPBELL  
DIRECTOR, SYSTEM BOOKINGS

“NCC Group did an outstanding job of facilitating a complex negotiation which resulted in timely execution of an escrow contract that satisfied all parties. The subsequent SaaS Operational Maintenance Verification was conducted efficiently and professionally, with minimal impact on us as a vendor. We look forward to a successful and productive ongoing relationship with NCC Group as we develop new services and take on new clients.”

ANDREW BAIN  
CO-FOUNDER, NUVO PRIME

“Escrow as a Service will not only help our customer’s thrive but means we can continue to focus on what we do best, knowing our software, brand and reputation is protected from today’s cloud technology security risks. We recommend NCC Group to all our customer’s as the go to provider for their Escrow needs. NCC Group have always been reliable, responsive and knowledgeable, which gives us our own assurances that we can depend on them as an independent third party and partner.”

GARETH MOODY  
CHIEF EXECUTIVE OFFICER, UNTAPT

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239

Total Customer References

VIEW ALL REFERENCES

ABOUT SOPHOS

# SOPHOS

Sophos is the complete security solutions as the best protection against complex threats and data loss. Simple to deploy, manage, and use, Sophos' award-winning encryption, endpoint security, web, email, mobile and network security solutions are backed by SophosLabs—a global network of threat intelligence centers. They began producing antivirus and encryption products nearly 30 years ago. Today their products help secure the networks of 100,000 businesses, including Pixar, Under Armour, Xerox, Ford, Avis, and Toshiba.

## Featured Testimonials

“We were always on the lookout for a single brand that could do it all and we found that with Sophos—strong security protection, easy maintenance, a user-friendly set up — all with a low total cost of ownership.”



RHEA ROWENA RIVERA  
HEAD, IRM - TNS & HDS, UNIVERSITY OF SAN CARLOS

“The ability to administer our security with Sophos Cloud allows us to better manage our resources and enables us to effectively utilize our time and money. The service was easy for us to implement, and it seamlessly integrated into our environment.”



DAVID FOX  
IT CONSULTANT, NEPTUNE TERMINALS

“Small and medium businesses are especially challenged regarding IT security. They are targets and must meet security best practices yet are resource constrained. Sophos Cloud is a welcome addition. Its features can remove some of the complexity tied to security management thus allowing small and mid-market businesses to improve security without taxing their resources.”



CHARLES KOLODGY  
RESEARCH VICE PRESIDENT, IDC

“As an organization that specializes in IT security and services, M3Corp has had a valuable partnership with Sophos for more than 4 years. Sophos Cloud will help us extend that partnership to quickly deliver cloud security that is easy to deploy and manage, while providing the most efficient and economical security solution to all of our customers throughout Brazil. M3Corp's partnership with Sophos ensures that our customers will be fully protected from all types of threats.”



ANTONIO MOCELIM  
SALES DIRECTOR, M3CORP

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166

Total Customer References

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ABOUT TREND MICRO



Trend Micro, a global leader in security software and solutions, strives to make the world safe for exchanging digital information. For the past 25 years, its employees have been inspired to protect individuals, families, businesses and governments as they look to harness the potential of emerging technologies and new ways of sharing information.

### Featured Testimonials

“Trend Micro is a huge plus to our organisation. It has increased security by reducing the risk of data breaches. The virtualised environment has streamlined administration, without compromising security or flexibility.”



MAYUR DANAÏT  
CHIEF INFORMATION OFFICER, LUPIN LIMITED

“We secure our systems with a single suite from Trend Micro. It not only secures us from malware but also prevents malicious behavior and delivers insights into security related events from a single console. Due to the adaptive scaling of our production environment, we have encountered an ever-changing number of systems to protect. Procuring in AWS Marketplace offered us the needed flexibility and helped us to realise massive cost savings—up to 50% compared to our classic procurement model.”



ALEXANDER SCHNELHARDT  
HEAD OF CLOUD SERVICE OPERATIONS, SOFTWARE AG

“Trend Micro™ Deep Security, with the integrated firewall and deep packet inspection, gave me the capabilities I absolutely needed for PCI compliance. Deep Security allows me to segment and secure traffic that falls under PCI requirements, and right out of the box it instantly addresses seven points of PCI regulations.”



SCOTT FORREST  
DIRECTOR, NETWORKS AND INFRASTRUCTURE, GUESS

“We needed cloud security that included consolidated billing, a bring-your-ownlicense model, single-pane management capabilities, robust reporting, ease of deployment and use—and only Workload Security checked all the boxes.”



TANWEER SURVE  
SENIOR DIRECTOR, ENTERPRISE ARCHITECTURE, CLOUD TECHNOLOGIES, AND SECURITY,  
ESSILOR INTERNATIONAL

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ABOUT TRUSTWAVE



Trustwave is a leading cybersecurity and managed security services provider focused on threat detection and response. Offering a comprehensive portfolio of managed security services, consulting and professional services, and data protection technology, Trustwave helps businesses embrace digital transformation securely. Trustwave is a Singtel company and the global security arm of Singtel, Optus and NCS, with customers in 96 countries.

56

Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

“As a technology-agnostic consultancy, we continually review the market to ensure we are using the best tools. In all of our time in business, we haven't found one as effective as AppDetectivePRO.”



PAUL ASHE
PRESIDENT, SECURANCE CONSULTING

“Cybersecurity is challenging enough without another vendor telling you what to do. Trustwave was unique in seeking first to understand our industry and environment, then partnering with us to customize the best possible service plan to achieve our security objectives. It was a true partnership from the beginning and my team can now focus on adding more security Plan and Build value while they manage the Run.”



CISO
AMLAW100 FIRM

“Prior to Trustwave Web Application Firewall, our web server supporting all our external websites had less than 90 percent uptime. Now, with Trustwave, we're experiencing 99 percent uptime.”



GOVERNMENT DATA SERVICE ADMINISTRATOR
LATIN AMERICAN STATE

“As a small, 25-plus employee company, we can't afford independent third-party tests more than once a year. Having access to the Trustwave Security Testing Suite platform really helps us save money and time. We catch vulnerabilities and mitigate risks faster.”



CHIEF TECHNOLOGY OFFICER
PRIVATE CRISIS MANAGEMENT SOLUTIONS PROVIDER

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30

Total Customer References

VIEW ALL REFERENCES

ABOUT ESENTIRE

# eSENTIRE.

eSentire® is the largest pure-play Managed Detection and Response (MDR) service provider, keeping organizations safe from constantly evolving cyber-attacks that technology alone cannot prevent. Its 24x7 Security Operations Center (SOC), staffed by elite security analysts, hunts, investigates, and responds in real-time to known and unknown threats before they become business disrupting events.

## Featured Testimonials

“eSentire gives us confidence in the form of world-class security expertise protecting our environment from events on our network.”



DAVID ADAMS  
IT TECHNICAL AUTHORITY, IRIS SOFTWARE GROUP

“The nice thing with eSentire is that they’re always looking at my network, my environment, and everything that’s coming through. I can sleep at night. I don’t need to have a 24/7 SOC. I know that my network is being looked at and if they see something that they deem to be a threat, they can prevent it, or block it and stop it, and get a hold of my team if needed.”



LEON GOLDSTEIN  
CHIEF INFORMATION OFFICER, HUGHES HUBBARD & REED LLP

“We look at eSentire to be the experts. We trust them implicitly. One of the key differentiators I feel about eSentire in their response methodology is they’re with us through the thick and thin till the end so we’re comfortable until the issue is resolved.”



RAY TEXTER  
CHIEF OF INFORMATION SECURITY, TEXAS UNITED MANAGEMENT

“It’s a pleasure working with a group of people that know what they’re doing. They are an extension of the the Wetherby technical security team.”



TREVOR HICKS  
PRINCIPAL, AND CTO, WETHERBY ASSET MANAGEMENT

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Total Customer References

VIEW ALL REFERENCES

ABOUT BLUMIRA



Blumira's end-to-end platform offers both automated threat detection and response, enabling organizations of any size to more efficiently defend against cybersecurity threats in near real-time. It eases the burden of alert fatigue, complexity of log management and lack of IT visibility. Blumira's cloud SIEM can be deployed in hours with broad integration coverage across cloud, endpoint protection, firewall and identity providers including Office 365, G Suite, CrowdStrike, Okta, Palo Alto, Cisco FTD and many others.

Featured Testimonials

"I would recommend Blumira - it makes our daily job so much easier and it's simple to set up security for our customers. We only receive alerts that we need to act upon, and if it gets noisy, we can work with [Blumira's security operations team] support to tune alerts."



ADAM THOMAS
DIRECTOR OF CYBERSECURITY, PATH FORWARD

"We are super excited to enter into this partnership with Blumira. Our customers were demanding visibility into their internal and external systems and Blumira was literally the only vendor to check every box from ease of installation, support, actual technical delivery, and cost. We are all in with them as our security monitoring vendor and couldn't be more pleased."



BOB WALTENSPIEL
CHIEF EXECUTIVE OFFICER & PRESIDENT, TEAM TRINET

"Knowing that I have something I can look at that can correlate everything is a real time-saver. I'm able to sleep at night knowing that all of our logs are centralized. Blumira's dashboards provide accurate and high-fidelity actionable alerts."



JOHN HWEE
DIRECTOR OF IT, DURAFLAME

"Other tools are noisy; we don't have time to dig through layers and layers of data. Blumira does a good job summarizing detections and giving us advice on how to remediate."



STEVE GATTON
VP OF IT, FECHHEIMER

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#### ABOUT CRITICAL START



CRITICALSTART is leading the way in Managed Detection and Response (MDR) services. Their Trusted Behavior Registry reviews every alert to determine if it was generated by known-good behavior versus unknown behaviors that need to be investigated by their analysts. This allows them to resolve every alert and stop accepting risk - leveraging their transparent platform and native iOS and Android mobile apps. CRITICALSTART's MDR services support a wide range of leading enterprise security technology partners, including Blackberry Cylance, Carbon Black, CrowdStrike, Devo, Microsoft, Palo Alto Networks, SentinelOne, and Splunk, among others.

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Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“At most schools there are small shops and the staff is doing multiple things. And for the most part we're not experts in security. With CRITICALSTART, I now have a resource where security is all they do. I know I can reach out to them if there's a problem, but usually they're the ones coming to me with an alert and a recommended course of action. What I would say to other districts is that the value of this far outweighs any cost. And you really can't put a price on the peace of mind you get from knowing you can rely on this level of expertise.”



FRAN WATKINS  
NETWORK AND SYSTEMS ADMINISTRATOR, CENTENNIAL SCHOOL DISTRICT

“It has been worth its weight in gold. Since we are a global company, my team is getting pinged at all hours of the night. And it's nice; those that are on-call can actually have their phone. They don't have to be tied to their computer. They can communicate with the consultant that's there, they can look at what's going on, they can determine the action, and it's just like texting. And once it's done, it's done.”



GREG BIEGAN  
DIRECTOR OF SECURITY, CHERWELL SOFTWARE

“CRITICALSTART has really been able to reduce those alerts. Our SOC Analysts are able to get through every alert they toss our way. I've been able to take our level three and level four analysts and put them back to work at what they were really hired to do.”



SCOTT FUNK  
HEAD OF SECURITY OPERATIONS, MONEYGRAM INTERNATIONAL INC

“Retailers started to be in the news on a regular basis. It started to get some Board-level, C-level attention. We needed to engage an outsourced SOC or an MDR, or somebody who could get in here quickly and start to fill this gap.”



BRAD HOLLINGSWORTH  
DIRECTOR OF CYBER SECURITY, MATTRESS FIRM

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